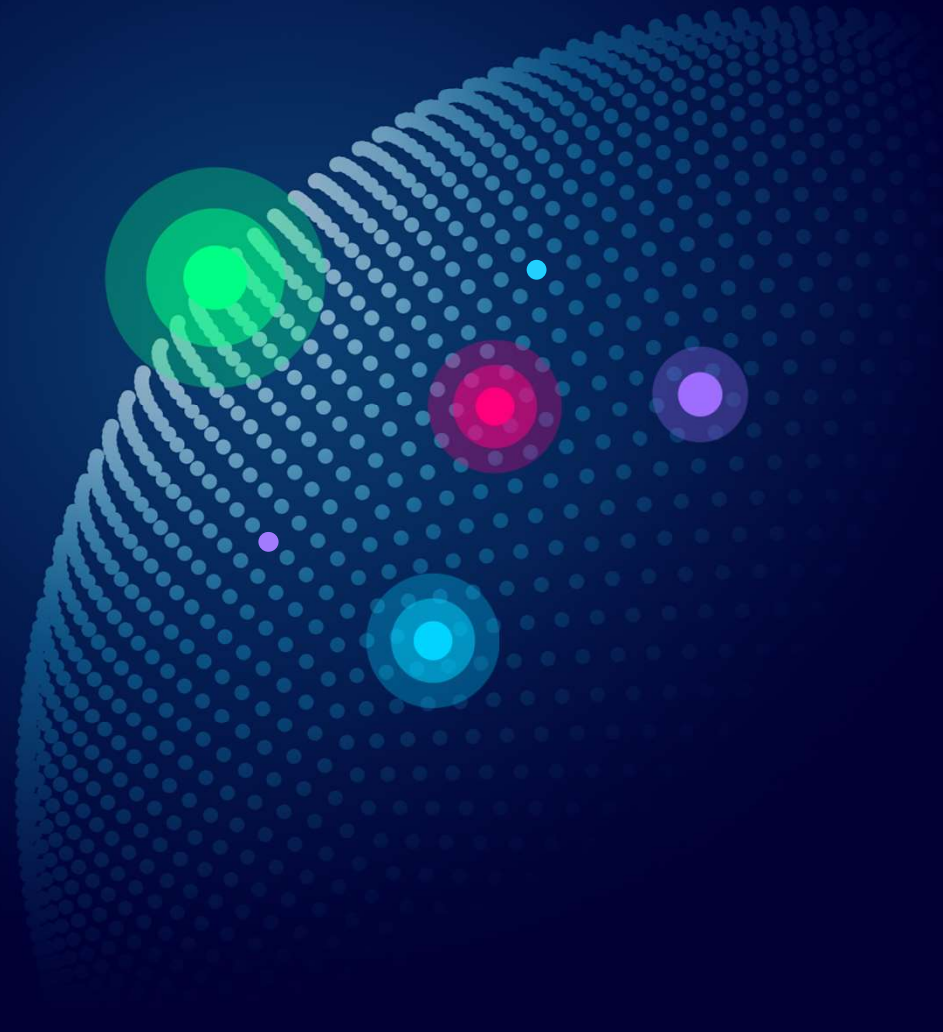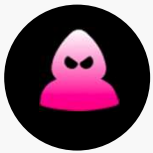# XM Cyber
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## See The Attack Before It Happens.

### See All Ways

# Angreifer umgehen Detection – verlassen Sie sich auf Ihre Cyber Security Posture?
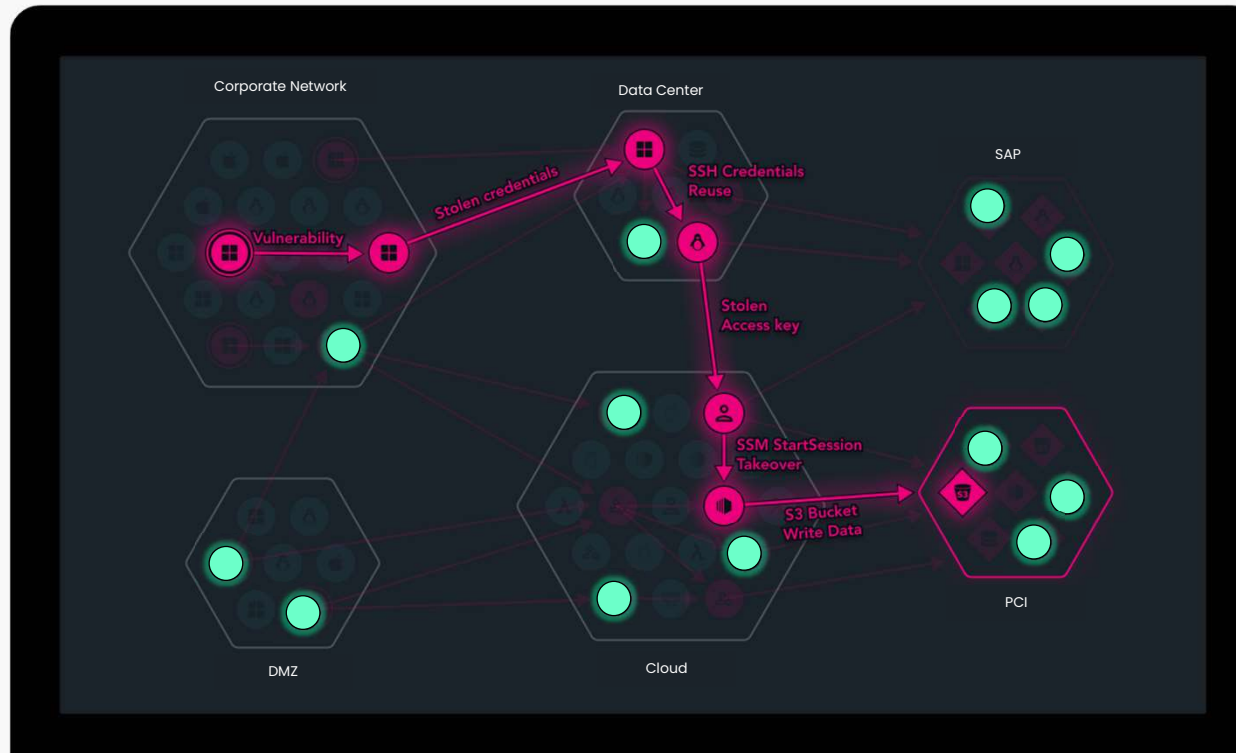
Wie priorisieren Sie Schwachstellen?

Wissen Sie 24/7, ob und **WIE** Ihre kritischen Assets angreifbar sind?

Wie oft lassen Sie Pen-Tests durchführen?

**Gives advantage to attackers**

Anhand welcher Metriken messen Sie Ihre Security Posture?

Anhand welcher Metriken verbessern Sie Ihre Security Posture und bestimmen, welche Features/ Tools einzusetzen sind?

Wie gut bewerten Sie Ihren Security Score auf einer Skala von A – F?

**Busy fixing the wrong things**

# Major Clients Trust XM Cyber

- Founded 2016
- Acquired by Schwarz in 2021
- 403% YoY Growth
- 30 registered patents
- GDPR Compliant
- SOC2, ISO 27001, BSI C5 Certified



## Key Strategic Technology Partnerships

XM Cyber

# Product Overview

XM CEM (Continuous Exposure Management)

XM Attack Graph Analysis™

| XM ECM (Exposed Credentials Management) | XM EASM (External Attack Surface Management) | | XM VRM (Vulnerability Risk Management) | XM SCM (Security Controls Monitoring) | XM CDR (Cloud Detection & Response) |

XM EMS (Exposure Management Service)



XM Cyber

# More Coverage, Smarter Prioritization, Fewer Fixes

Automated Discovery of How ALL Exposures Come Together To Put Critical Assets At Risk

**Vulnerability Management**
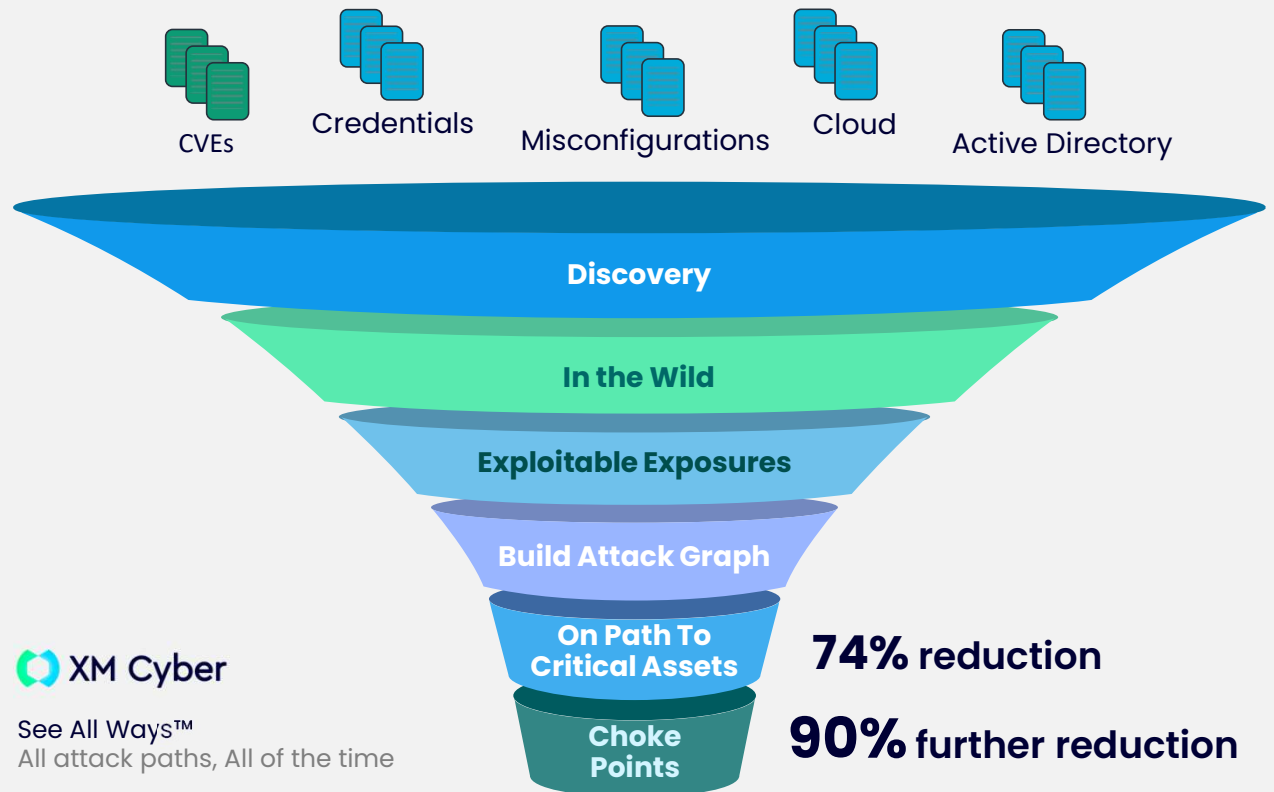
CVEs

Discovery

In the Wild

- Long lists of only CVEs
- No attack path insight

**Red Team, Pen-Test & BAS tools**

- Limited attack path insight
- Not comprehensive, continuous or safe

CVEs    Credentials    Misconfigurations    Cloud    Active Directory

Discovery

In the Wild

Exploitable Exposures

Build Attack Graph

On Path To Critical Assets

Choke Points

**XM Cyber**

See All Ways™
All attack paths, All of the time

**74%** reduction
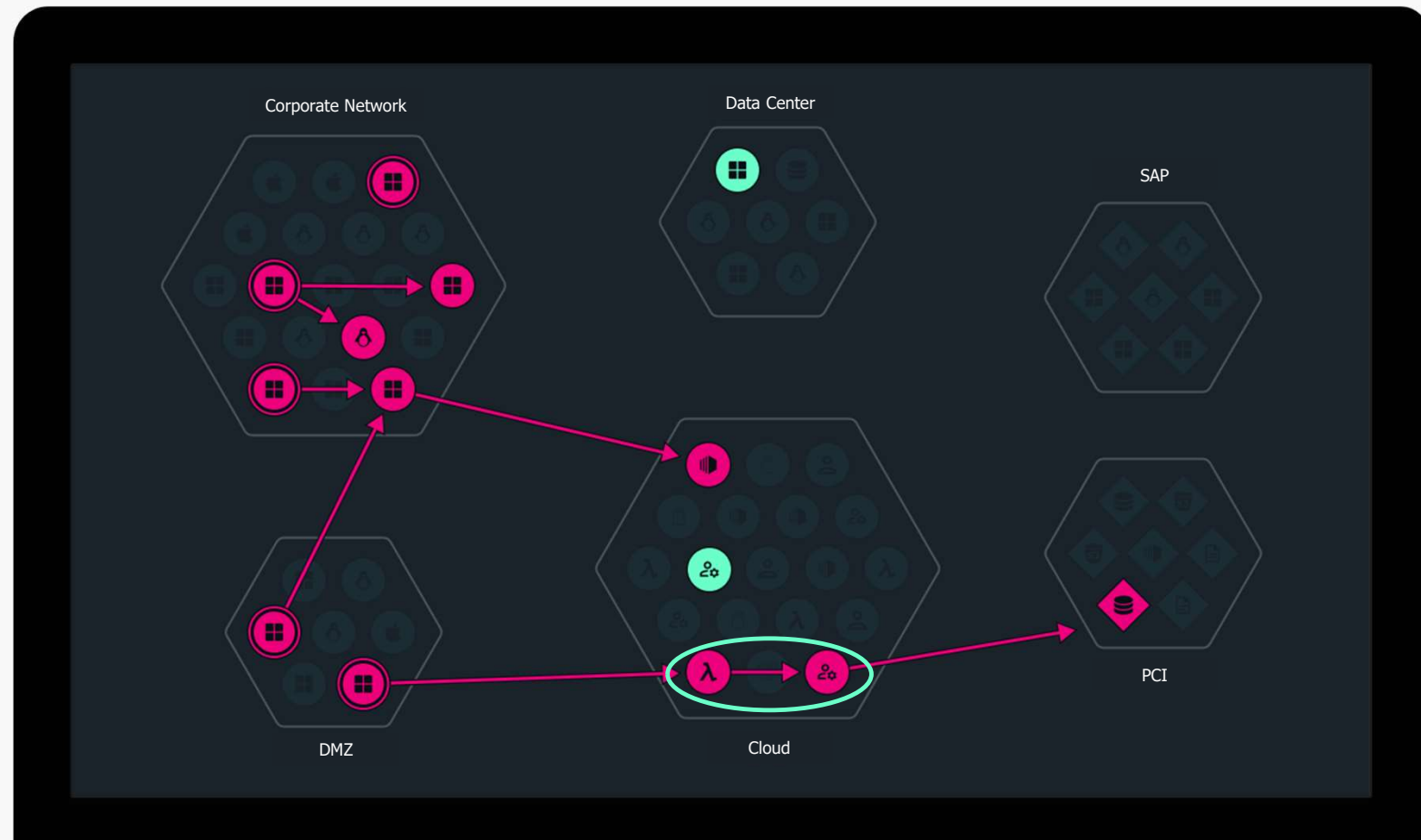
**90%** further reduction

# A Smarter Approach – Attack Graph Analysis™

Alle Angriffspfade zu den kritischen Assets werden angezeigt

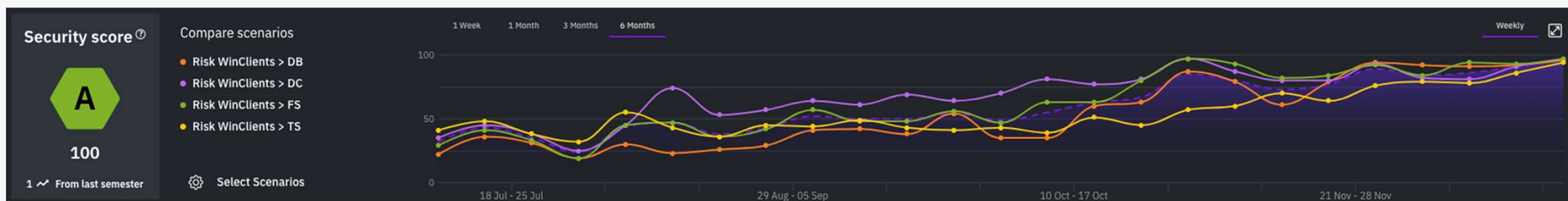Remedierung der Choke Points, nicht Sackgassen

**Guided Remedierungsmöglichkeiten**

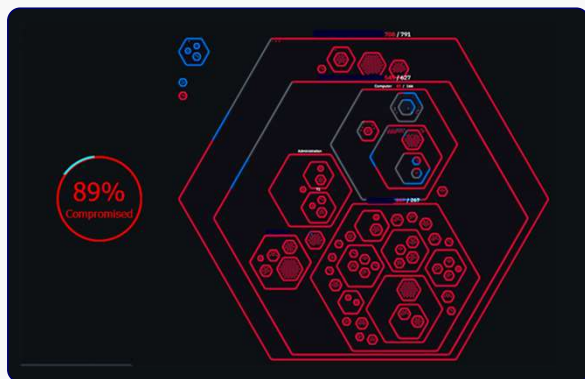## Fix Less.
## Prevent More.

XM Cyber

# Case Study: Fast, Demonstrable Risk Reduction

**30,000 employee company goes from F (34) to A (100) in 4 months**



**Example step in the journey: Ransomware scenario resolved in 1 day**



**BEFORE**

- Choke point on internet-facing file server
- 2 cached privileged credentials
- EDR not running, although installed

**AFTER**

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# Thank You.

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